The Matrix Approval Process for Labor Actuals™



Managing approvals for both Finance and Project Management in the same process

Chris Vandersluis President, HMS Software



HMS History



1984	HMS Software founded. First project: automating the project office at Philips Information Systems and creating a project timesheet
1985	HMS becomes a Welcom Software alliance partner
1994	HMS releases TimeControl 1.0
1995	HMS releases TimeControl 2.0 for Windows with links to Microsoft Project
1995	HMS joins Microsoft Project Solution Partner program
1997	HMS becomes a Primavera Technology Alliance Partner
1997	HMS releases TimeControl 3.0 as a client/server product
1999	HMS releases first web timesheet interface for TimeControl
2001	HMS releases TimeControl 4.0, a full web-based version
2004	HMS named as a Premier Microsoft Project Solution Provider
2005	HMS becomes a Microsoft Gold Certified Partner
2006	HMS named as a "First to Market partner" by Microsoft
2007	HMS celebrates 10 years as a Primavera Alliance Partner
2007	HMS releases TimeControl Industrial 4.7
2007	HMS releases TimeControl 5.0
2008	HMS becomes Deltek ISV Alliance Partner
2010	HMS becomes Oracle Gold / Primaver Knowledge Partner



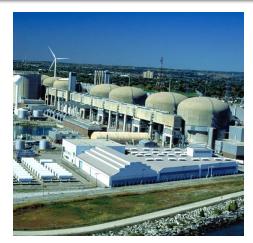
www.timecontrol.com

Some of our projects





James Bay Hydro



Ontario Nuclear Plants



Light Armored Vehicle



Hibernia Oil Platform



CF18 Upgrade



The timesheet interface

Weekly time record

Acme Corporation

[Street Address] [Address 2]

[City, ST ZIP Code]

Suite 1000

Week ending:

1000 Anywhere Lane

Someville, AA, 12345

6/5/2010

Employee:

Manager: Employee phone:

Employee e-mail:

Tom Lang

Joe Gardner (555) 123-4567

toml@acmecorporation.non

Day		Monday	Tuesday	Wednesday	Thursday	Friday	Total
Development		2.00				2.00	4.00
Design		4.00	1.00			2.00	7.00
Special Baker Project			2.00	4.00		1.00	7.00
Meetings		2.00	4.00	2.00		2.00	10.00
Sick Leave					8.00		8.00
Vacation							
Mis c.			1.00	2.00		1.00	4.00
	Total hours	8.00	8.00	8.00	8.00	8.00	40.00
	Rate per hour	20.00	20.00	20.00	\$20.00	\$20.00	
	Total pay	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$800.00

Employee signature

Date

Manager signature

Date



Project Approvals

Weekly time record

Acme Corporation

[Street Address] [Address 2] 1000 Anywhere Lane Suite 1000

. . . .

Someville, AA, 12345

[City, ST ZIP Code] Someville, AA,

Week ending:

6/5/2010

Employee:

Tom Lang

Manager: Employee phone: Joe Gardner (555) 123-4567

Employee e-mail:

toml@acmecorporation.non

Day		Monday	Tuesday	Wednesday	Thursday	Friday	Total
Acme Project		2.00				2.00	4.00
Baker Project		4.00	1.00			2.00	7.00
Charlie Networks Projects			2.00	4.00		1.00	7.00
Internal Projects		2.00	4.00	2.00		2.00	10.00
Sick Leave					8.00		8.00
Vacation							
Misc.			1.00	2.00		1.00	4.00
	Total hours	8.00	8.00	8.00	8.00	8.00	40.00
	Rate per hour	20.00	20.00	20.00	\$20.00	\$20.00	
	Total pay	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$800.00

Employee signature

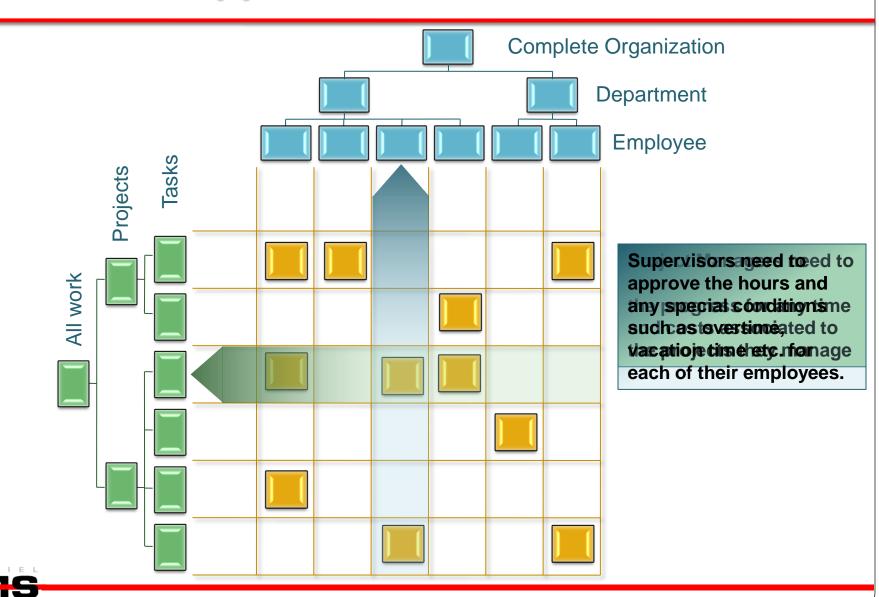
Date

Manager signature

Date

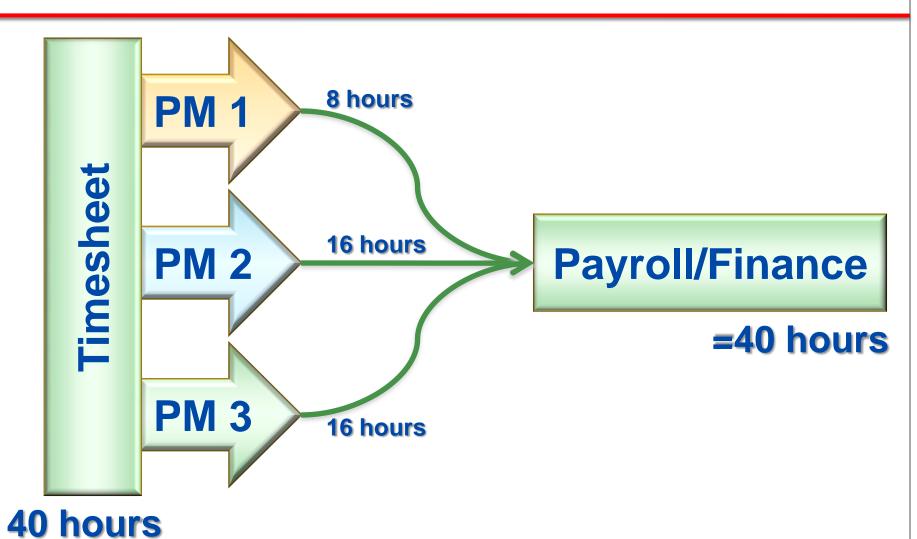


The Matrix Approval Process



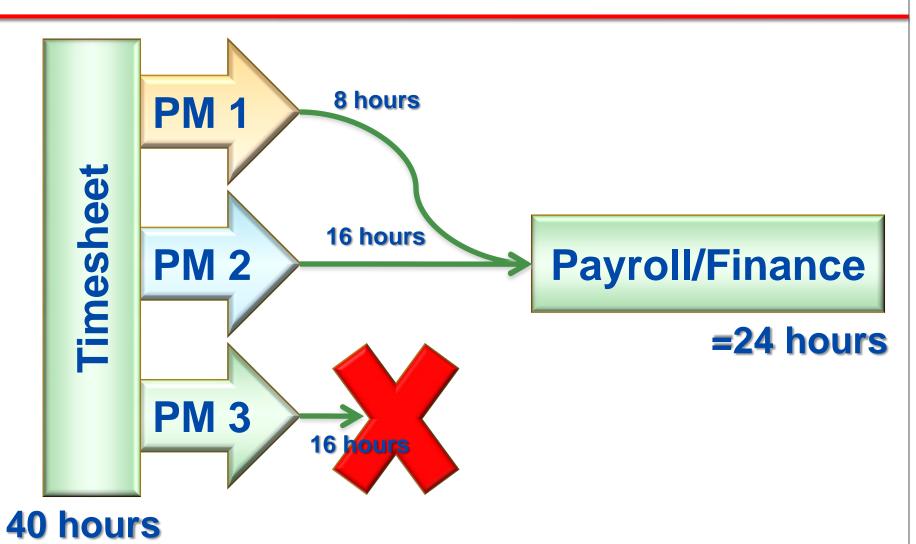
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Line item Approval



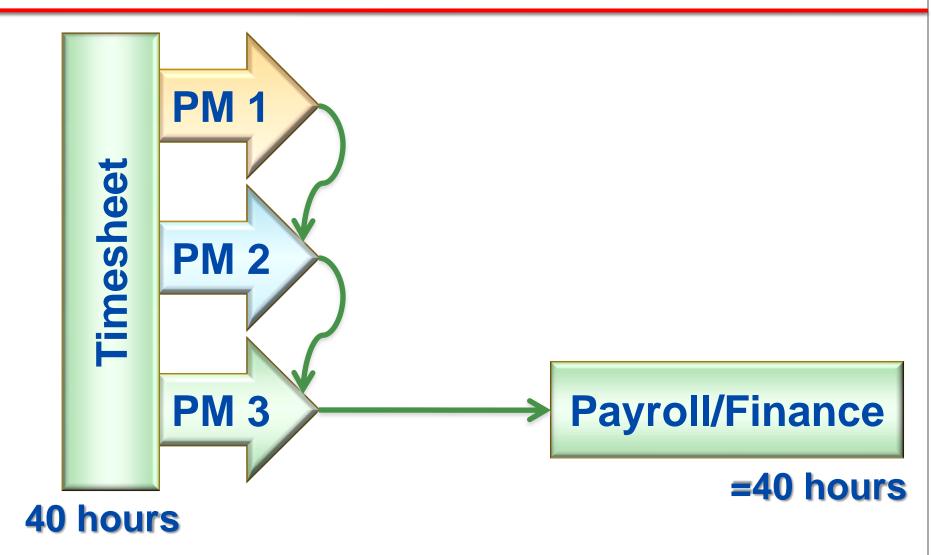


Line item Approval



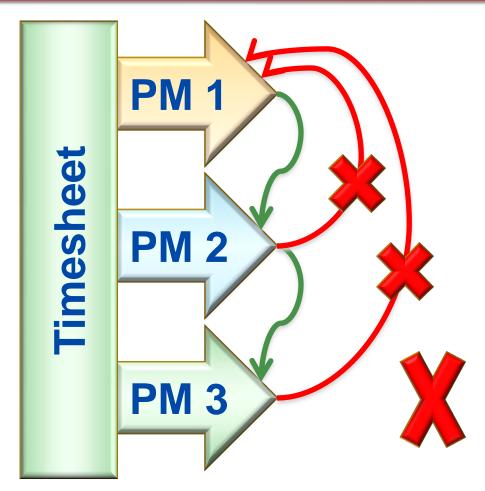


Sequential Approvals





Sequential Approvals



Payroll/Finance

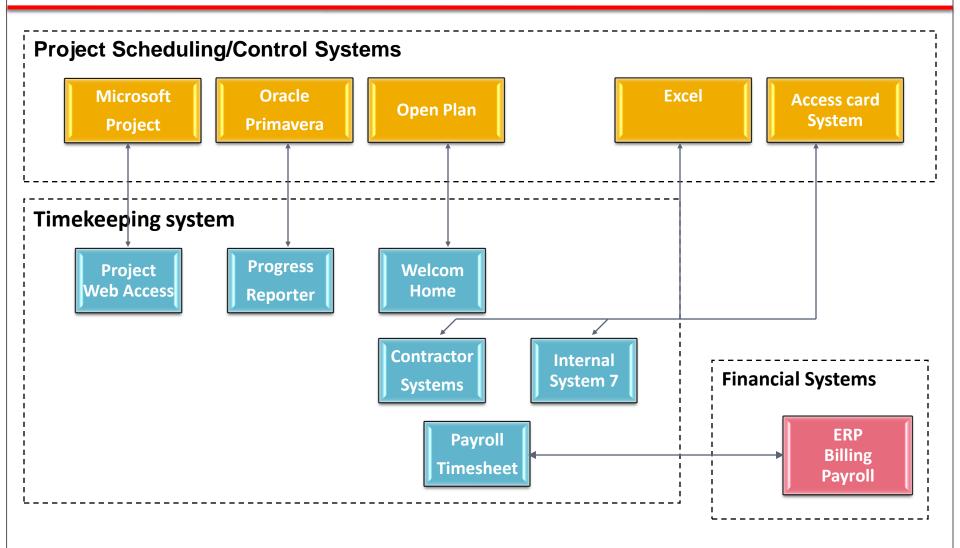
=40 hours

40 hours



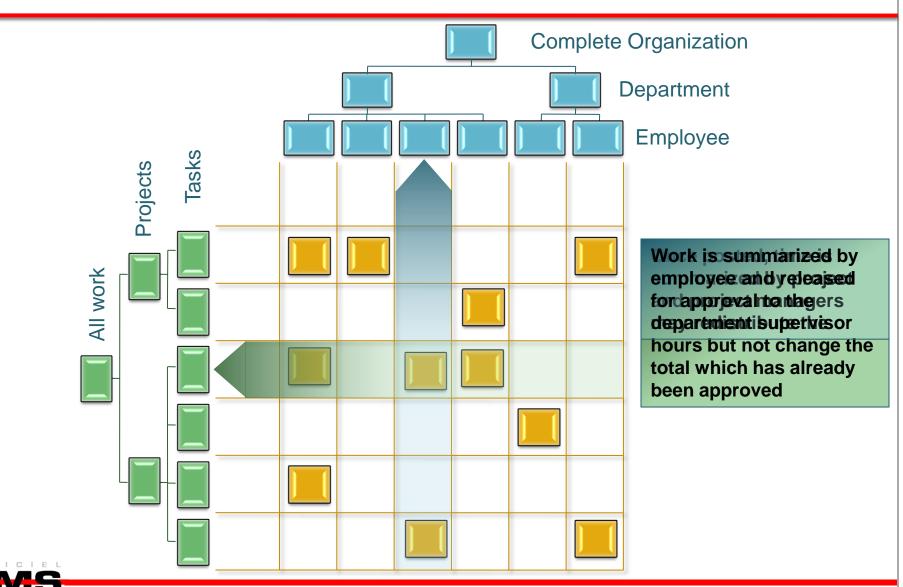
What companies try







The Matrix Approval Process



Matrix Approvals

- TimeControl is designed to allow timesheet data to be quickly found and approved through the Organization axis of the matrix with the following functions:
 - > Automated Missing Timesheet Email Notification and Report
 - Automated Validation Rules
 - Multiple levels of manual approval
 - Delegation with Alternate users
 - > Force change timesheet ownership for missing employees

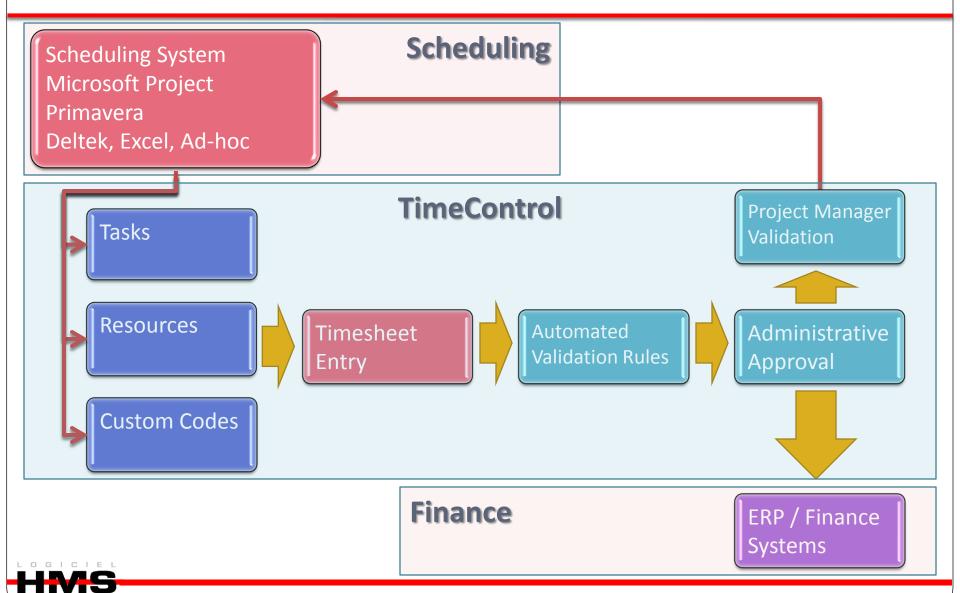


Matrix Approvals

- TimeControl allows project managers to approve the hours prior to them being sent back to a project management system with the following functions:
 - > PM Validation views
 - Variance reports
 - ➤ Balanced Debit/Credit allows timesheets to be changed so long as the total is the same after the change



Matrix Approval Process for Labor Actuals™



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Time and Attendance

HR Systems and Payroll

Timesheet system sends attendance time and types of time off such as vacation and sick leave

TimeControl





Time and Billing

Time is summarized by client and billed with proper rate codes and overtime when applicable



Finance and Billing systems

TimeControl





Project Statusing



Project Management Timesheet lists time per resource on each task and updates the project management system for budget vs. actual analysis.





Governance



Organizations are required to comply with government and shareholder compliance rules such as the DCAA, SOX, EEC work rules and general auditability







TimeControl®

HR Systems and Payroll

Finance and Billing systems

Project Management



TimeControl

Governance
Activity Costing
systems

Is being more efficient worth it?

Cutting just \$1 of operational costs could have the same impact as increasing revenue by \$13.

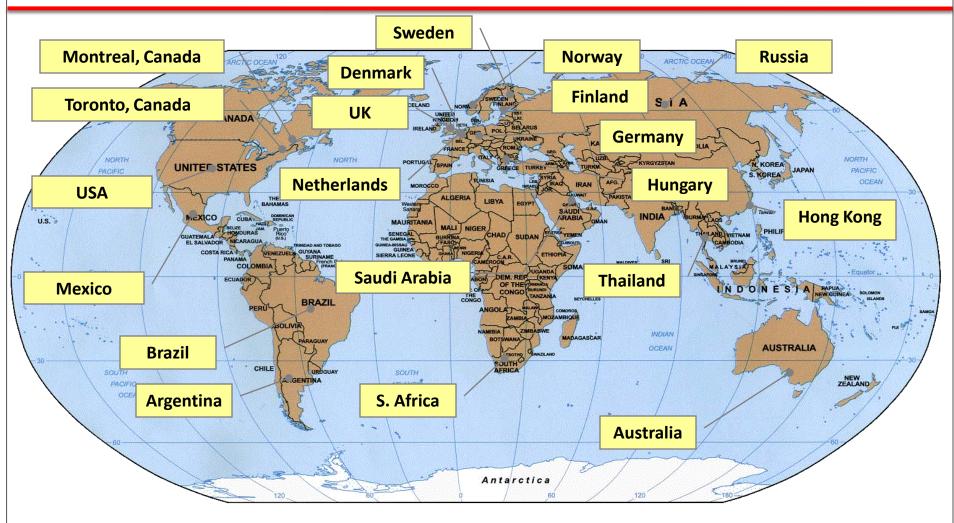


Randy Myers Survey



HMS Dealers and Distributors







TimeControl works in many industries



Engineering/Construction

Lockerbie & Hole AeroInfo Koch Business Solutions Kongsberg Devotek Thompson Beta

Gas / Utilities

Gulf South Pipeline Acergy Petrocon VenCorp

Manufacturing

Alcan
Parker Hannifin
Dofasco
Georgia Pacific
John Deere
Magneti Marelli
Mercury Marine
Tennant
Wagner Spray Tech
Vision Systems

Defense / Aerospace

Bombardier Inc. CAE Electronics General Motors Diesel Lockheed Martin Rolls Royce SAAB

Government

Dutch Railways Government of Saskatchewan Railway Procurement Agency (UK)

Technology

Arivia
CSI Piemonte
DRS Power Control Tech
EDS
Face Technology
Fuel Plus Software
GE Access
Lockheed Martin
Positron
Psion Techlogix
DRUCK Ltd

Telecommunications

Cable & Wireless Bartel Ericsson EXFO Motorola Philips Semiconductors SARA Amsterdam Stratos Global

Financial

Standard Life Development Bank of One

Health/Pharmaceutical

Boehringer Ingelheim Azko Nobel (Organon) RTS Thurnall Canadian Institute for Health Info Iogen Registrat



Some of our clients



TOMMY = HILFIGER













Georgia-Pacific







ERICSSON





























































For more information



To find	out more	about '	TimeControl:	•
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www.timecontrol.com

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